



Press Release

Latens FCAS Secures Cameron Communications IPTV Services to Enable Increased Protection and Operational Flexibility

Flexible software-based CA solution offers security of services while reducing costs and simplifying customer care

ATLANTA, Ga. – December 04 2007 – Latens Systems, the leading provider of software security solutions for Pay-TV & IPTV, today announced that its FCAS solution has been chosen by Cameron Communications, a parent company to local area providers of phone, internet and cable services, to secure the programming on its IPTV platform. The Latens FCAS solution is to be integrated with middleware from Minerva and deployed across Amino and ADB 3800 series set-top boxes.

“We have chosen Latens’ FCAS solution to protect our IPTV services as it offered us a very high level of protection while allowing upgrade opportunities in the future with the minimum of fuss,” says Robert Large, Vice President Network Operations, Cameron. “We are committed to providing exciting and pioneering services to our customers across the local region, and therefore confidence in our protection solution is paramount. Latens FCAS offers this confidence, while reducing operational cost and complexity, which in turn enables us to maintain the highest level of customer care.”

Based in Sulphur, Louisiana, Cameron Communications is a family of companies providing advanced telecommunications services to both residential and business customers in rural Southwest Louisiana, Central Louisiana and Southeast Texas. Cameron Communications offers a wide range of products over its technologically advanced network, including local and long distance phone service, high speed internet access, and digital television.

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Latens' smartcard-less FCAS solution allows an operator to select only the CA components that are relevant to its business, which eliminates the cost and complexity of unwanted features. Additionally, as the solution is software-based, it is easily upgradeable in the future as an operator's needs grow and develop, without causing disruption to existing services. Another key advantage of the solution being software-based is that it removes some customer care issues, such as the customer misplacing their smartcard and also means that the operator does not need to keep large numbers of smartcards in stock to accommodate new subscribers.

"Cameron did their due diligence on all leading CA systems prior to choosing Latens. They understood how a DVB based CA system can support their IPTV network better than other non-standards based security options," says Dean Kashlan, GM and VP at Latens Americas. "The deployment of Latens FCAS enables Cameron to grow its IPTV network to support other affiliates both in Louisiana and other states."

About Latens Systems

Latens designs, creates and deploys industry-leading software solutions to enable Pay-TV and IPTV operators to secure content, protect revenues and operate more efficiently. Latens' pioneering design of downloadable, software based Conditional Access Systems is based on the company's patented Secure Software Module technology and management systems, which ensure that all Pay-TV and IPTV operators can now cost-effectively maximize security. Latens also designs software components that interoperate with Latens Conditional Access Systems to increase an operator's flexibility and efficiency while simplifying the launch of new revenue generating services, such as VOD, PVR and network PVR. Founded in 2002, Latens is the world's fastest growing CA supplier. The company is based in Belfast, Northern Ireland with offices in Atlanta, London and Singapore.

For more information, please visit: www.latens.com

About Cameron Communications

Now celebrating over 79 years of service, Cameron Communications provides an array of state-of-the-art telecommunications and entertainment services to homes and businesses in rural Southwest and Central Louisiana and Southeast Texas. Owned and operated by its founding family, Cameron Communications has diversified into local and long distance phone service, digital television, internet and broadband services. In all the markets it serves, Cameron Communications strives to be a vital and integral part of each community and a good neighbor. For more information, visit www.camtel.com

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