



## PRESS RELEASE

### **Latens Expands India R&D Centre to Underpin Major Global Growth**

*New state-of-the-art facility opening to meet global client and partner demand*

**Belfast, UK, June 2010** – Latens, the leading provider of software security solutions for Pay-TV across all networks, today announced the opening of a new R&D Centre in Hyderabad, India, to reflect its continued growth in the Asia region and expand its global presence and product development capabilities.

Latens continuous investment in the region has been rewarded with recent client and partner deals including IndieonTechnologies and GoDB Tech. The new operation will allow future growth of the R&D team in Asia which falls in line with Latens plans in building up a regional hub for its software development.

"Our commitment to India has enabled Latens to serve a broad range of clients and partners in the region and this will position us further to pursue additional growth opportunities," said Srikanth, Software Development Manager India.

"Since opening the R&D Centre in Hyderabad in early 2009 Latens has continued to expand the offices and workforce, building on our existing successful team," added Mark Crum, Latens Head of India Operations. He added, "The R&D Centre has been instrumental in designing and developing unique CAS and Middleware software-only solutions for leading global Pay TV operators."

#### **About Latens**

Latens is leading the way in DVB<sup>®</sup> compliant software Conditional Access and Middleware, enabling operators of broadcast and broadband Pay-TV networks around the world to securely deliver next generation entertainment services to set-top boxes, PCs, mobile devices and home networks. With offices in the US, UK and India Latens' customer base stretches globally. Latens success has been reflected in the number of prestigious industry awards it has won, The Queen's Award for Enterprise and the Deloitte Fast 500 technology award for the EMEA region. For more information about Latens please visit [www.latens.com](http://www.latens.com)

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