

IPTV World Forum Press Release

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Latens Simplifies STB Integration with IPTV World Forum Launch of STIK

Latens launches Set Top Box Integration Kit to ease integration of Latens' cable and IPTV CA with STB solutions to widen customer choice and reduce costs

IPTV World Forum, Olympia, London, UK, March 12 2008 – Latens, the pioneer of downloadable conditional access (CA) and IPTV service delivery platforms, today announces the IPTV World Forum launch of Latens STIK, a Set Top Box Integration Kit, which simplifies the process of integrating Latens conditional access for IPTV and cable set-top boxes (STB). The main benefit for STB vendors is to reduce the time and cost of integrating with Latens' highly popular CA solutions. For network operators, the main advantage is that this initiative widens the choice of set-top box and CA combinations.

The key Latens STIK features include:

- Latens STIK is the tool kit for swift and easy integration and licensing of Latens client CAS for STBs
- Provides vendors with a step by step integration process including example code and automated test suite, there is also the additional option for initial self certification
- Includes a secure stream player tool to ensure full operational integrity following upgrades of CA and STB software for IP and cable (and hybrid cable/IP) boxes, verifying correct operation of DVB CSA and AES descrambling
- Accelerates Latens' ability to offer advanced features such as home networking and DVR functionality

“The launch of Latens STIK provides the industry with three major advantages. It makes it much easier for us to integrate STB solutions into a pre-integrated ecosystem. It enables operators to choose a wider range of STB solutions and it means that we can ensure a high quality integration, increasing QoS for operators and consumers,” says Jean Paul Heron, Client Integration Manager, Latens. “Latens STIK has already enabled us to work with ADB to provide the first to market secured IP STB solution capable of supporting fully encrypted, high-bandwidth HD PVR services. STB vendors are already using the STIK toolset and we will announce further STB partners deploying Latens STIK in the coming months.”

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Benefits to STB vendors of utilizing Latens STIK include:

- rapid, predictable, integration timelines
- quality integration leading to QoS and enhanced performance with reduced support costs
- enables a continuous support and upgrade path

Benefits to operators of Latens STIK include:

- speeds up integrations and time to market for new STBs, enabling operators to choose their STB/CA on cost and feature benefits
- guaranteed security certified solutions for IPTV and cable
- ensures a quality integration, maximizing QoS and providing an enhanced subscriber experience
- provides a Latens secured STB solution for all network types and required features

Note to editors: Journalists visiting the IPTV World Forum event in London, 12-14th March, will be able to attend the IPTV World Series 2008 Awards, which are being presented at a ceremony on Wednesday 12th March. The presentation will take place in the Club Room, 1st floor of the conference area at 6:30pm. Latens ECOsystem has been shortlisted for the most heavily contested award category, that of 'Best IPTV platform/middleware/application'.

About Latens Systems

Latens designs, creates and deploys industry-leading software solutions to enable Pay-TV and IPTV operators to secure content, protect revenues and operate more efficiently. Latens' pioneering design of downloadable, software based Conditional Access Systems is based on the company's patented Secure Software Module technology and management systems, which ensure that all Pay-TV and IPTV operators can now cost-effectively maximize security. Latens also designs software components that interoperate with Latens Conditional Access Systems to increase an operator's flexibility and efficiency while simplifying the launch of new revenue generating services, such as VOD, DVR and network DVR. For more information, please visit: www.latens.com

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